





# The Ultimate Framework Platform

Discover the simplest way for public sector buyers to navigate procurement pathways, for suppliers to showcase their offerings and for Framework providers to connect with the right audience.

# Introducing



Framespan provides a comprehensive directory of all available frameworks, from the NHS and wider government organisations, saving you time and effort. The extensive directory includes frameworks from a wide range of categories and an easy-to-use interface means that there is no training or installation needed.



#### **For Buyers**

- + Reduce procurement complexity
- + Find suitable frameworks and suppliers quickly
- (+) A single searchable directory
- (+) Track Framework expiry dates
- Seamless time-saving experience for optimal compliance pathways.

#### For Suppliers

- + Stand out to public sector buyers
- Track new or expiring frameworks
- Track competitor activity and market opportunities
- Showcase your company and list your frameworks
- + Facilitates direct engagement with procurement departments.

**Join the growing community** of buyers and suppliers who have benefited from using Framespan. Get started with Framespan today and experience the benefits of a platform that saves time, increases compliance, and reduces waivers.

## Who uses Framespan?

Framespan lunched in November 2022 and has been adopted at a phenomenal rate and growing!

#### THERE ARE CURRENTLY:



Frameworks

#### 2,500+

**Buyers** 

#### 11,000+

Suppliers

#### 1,000+

NHS buyers

#### 85+

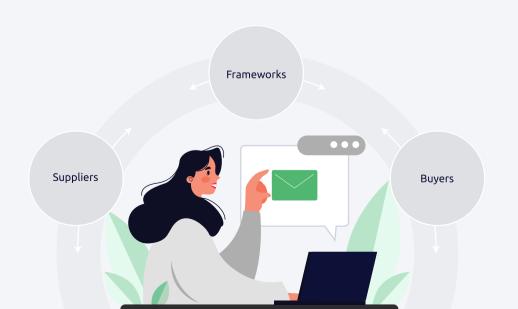
#### **NHS Trusts**

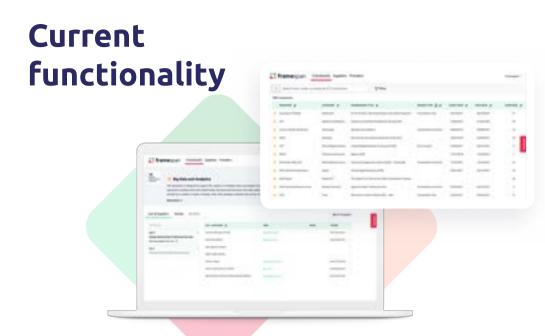
Including all of Northern
Ireland and Wales

#### 110+

#### Other non-NHS buyers

Such as Education, Local Authorities and Blue Light





#### **Accessing Framespan**

Framespan is a web-based platform that requires no installation or training to operate. Simply open your preferred web browser and enter the Framespan web address. Once you've accessed Framespan, you'll be presented with a list of frameworks to easily browse.

#### **Viewing Framework details**

Once you've found a framework you're interested in, the detail page will allow you to filter the suppliers by Lot. If you want more detail, you can quickly jump to the provider's web page to find out more and talk to them directly... they are the experts!

#### **Searching for Frameworks**

You can enter a keyword or framework reference to search for specific frameworks. Additionally, you can filter the search results by provider, date range or award type. To exclude expired frameworks from your search, simply tick the "Exclude Expired Frameworks" checkbox.

#### **Bookmarking Frameworks**

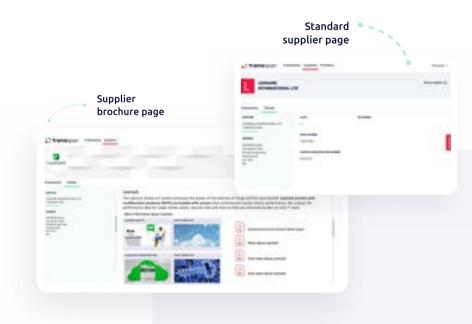
If you'd like to save a framework for future reference, you can bookmark it by clicking the star against the framework. Your bookmarked frameworks can then be accessed at any time.

#### Brochure page

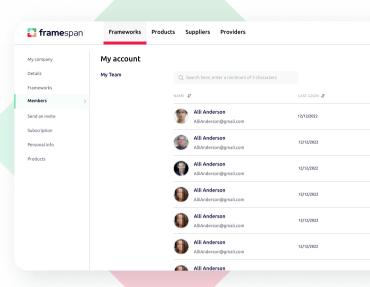
With the huge adoption of Framespan by government procurement teams, Framespan has opened up the platform for suppliers to turn their supplier page... into a brochure page! This will inform you more about their business and the value they can deliver and also let you know who you need to talk to.

#### Organisation type and geography

With the rapid adoption of Framespan in the NHS, other government organisations are following suit. From Local Authorities, Defence, Blue Light, Environment and Education all the way to Museums, buyers want to find the right frameworks. Framespan will allow you to set filters to the type you are searching for as well as the geographical region the framework or lot is applicable for.



# Coming in 2024



#### Framework notifications

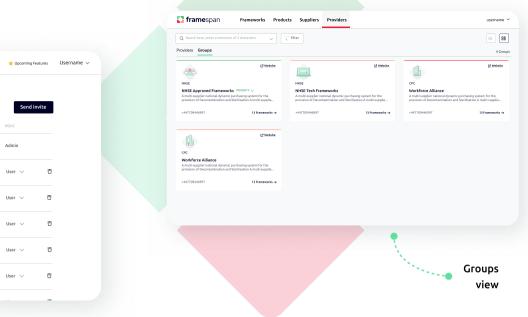
With new frameworks continually entering the market and old ones expiring, it can be hard to keep track. This feature starts with key words. Suppliers and frameworks are able to contain E-class, CPV and free text key words to be more easily found. But imagine if you could set up notifications to alert you when a framework or supplier appeared in categories you are interested in. Game changer!

#### Framework comparison

Ever tried to buy a washing machine online? Kind of handy when you can put them side by side to compare. The framework comparison feature is arriving soon. Compare up to five frameworks and then save or export your comparison to analyse.

#### Social collaboration

In the evolving digital landscape, businesses will increasingly become adept at engaging in a variety of online activities, such as posting, liking, messaging, and chatting. Our platform will enable these capabilities to extend to collaborative endeavours among suppliers, framework providers, and buyers.



#### **Data mapping**

Framespan ensures top system performance and value through high-quality, standardised data. Leveraging sophisticated AI and machine learning, it harmonises categories and supplier names across datasets for accurate search, system interoperability, and enhanced reporting, delivering greater value.

#### Integrations

Framespan boosts efficiency in identifying the right framework, while trusts still manage procurements via platforms like Atemis and Jaggaer. Its seamless integration with these systems enhances time-saving, accuracy, and compliance, becoming a crucial part of the end-to-end buying journey.

#### Framework groups

This feature will enable users to customise framework lists, prioritising or excluding options in specific categories. This approach streamlines choices, reducing duplicates and offering the most relevant and compliant frameworks for procurement teams. Two-tiered permissions will allow managers access to the full range while maintaining focused selections for teams.

I asked Virtualstock to build a single directory of all the frameworks we buy from, and they created Framespan. I am delighted with the platform and not only use it myself but have encouraged hospitals throughout the Southwest to adopt it, and the feedback has been fantastic



Claire Bye
Procurement Director,
University Hospitals Plymouth, NHS Trust

### Contact us

Find out more and register:

framespan.com

Contact us for subscription details, more information or to join our advisory group:

help@framespan.com

#### **About Virtualstock**

Virtualstock is a British technology company that has created procurement and supply-chain platforms within the retail and healthcare markets. Virtualstock services can be accessed via Crown Commercial Services G-Cloud 13 Framework and more information can be found on www.Virtualstock.com.

