# Local Government

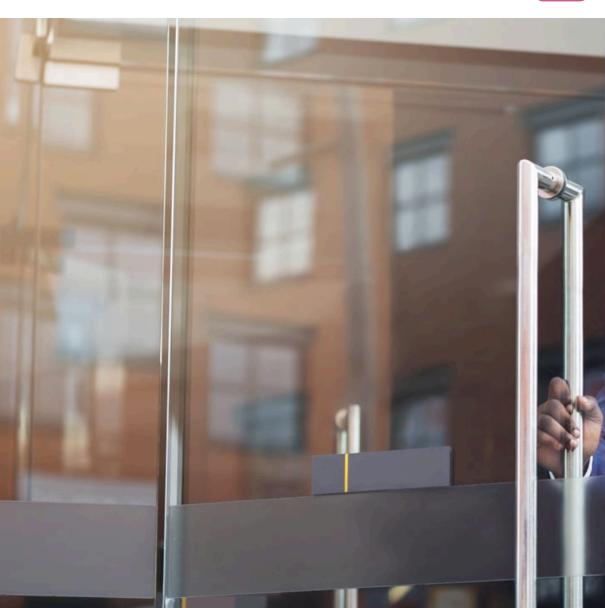
Putting the Resident First





# Introduction







**Rebecca Tyler** 

### Local Government Sales Manager

Local authorities are at a transformative crossroads, grappling with the need to digitise to meet soaring resident expectations, enhance operational efficiency and modernise operations amid economic uncertainties and constrained budgets. Talent retention, navigating regulatory landscapes, and ensuring data security add further layers of complexity to the business landscape.

Local authorities must continually innovate to enhance resident trust and provide seamless, efficient services. The evolving market landscape demands strategic foresight and adaptability to increase productivity, enable new revenue streams and deliver faster outcomes. Regulatory compliance and the need to fend off sophisticated cyber threats require constant vigilance and adaptability. As local authorities pursue digital transformation, they must balance the integration of cutting-edge technologies with the constraints of legacy systems and the challenges of technical debt.

With the increasing demand for a frictionless resident experience, local authorities must offer comprehensive, personalised services that enable residents to track and manage their needs from anywhere—whether at home, in an office, or on the move. Providing the right mix of consumer-facing technology is critical to meeting resident expectations and ensuring operational success.

The digitisation of resident experience has enabled local authorities to serve residents from any location, enhancing resident satisfaction and operational efficiency. Effective collaboration and productivity tools are essential, as is equipping mobile frontline staff with secure, versatile devices to ensure smooth operations across various environments.

SCC are experienced in understanding the challenges faced in Local Government and can assist you with exploring your technology priorities, creating a plan to prioritise actions, whilst minimising risk and maximising benefits. Whether its leaning into your technical debt, driving cost savings or dealing with resourcing challenges - SCC can help you deliver the most value out of your technology budget.

### THE ISSUE

### Transforming Citizen services



councils lack funding and skills in IT advancements



of government budgets spent on

legacy tech

of Government Executives plan to invest in a 360 degree citizen view to deliver enhanced citizen experiences

### WHY IT MATTERS

### Tech Debt



To tackle tech debt. Councils need to invest in agile, scalable and well-integrated technology and services. Collaborating with SCC, ensures Council services are fit for purpose, produce value for money and benefit their employees and citizens.

### WHAT CAN BE DONE?

### SCC can support Local Government Bodies to:

- Tackle tech debt and allow for effective digital transformation.
- Adopt agile, scalable and well-integrated technology and services.
- Ensure their services are fit for purpose, produce value for money and benefit their employees and citizens



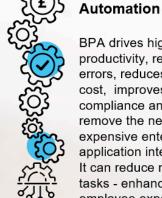
- Adopt new technologies such as AI, aligned to their outcomes.
- Address technical debt, whilst leveraging existing investments.
- Create a data strategy to improve the digital employee experience.



- Ensure service stability for enhanced citizen and employee experiences.
- Improve staff retention.
- Increase productivity across the Council by allowing teams to focus on delivering services to citizens.
- Deliver significant cost savings.

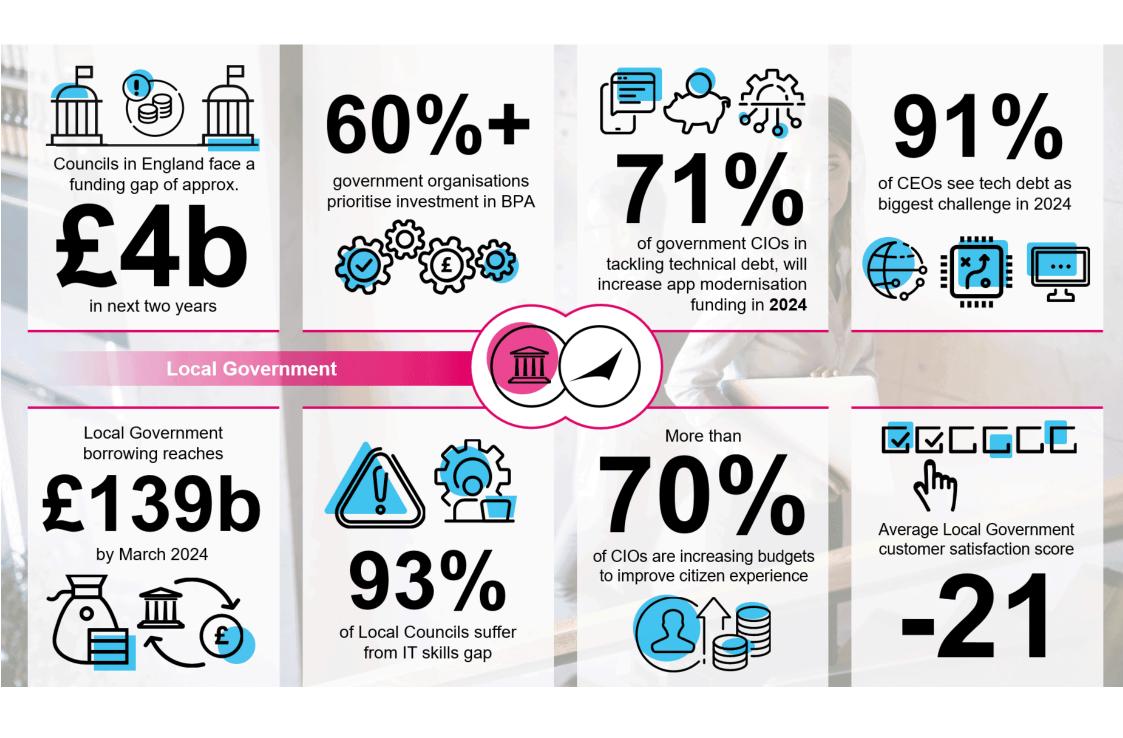


### Digital Transformation



BPA drives higher productivity, reduces errors, reduces cost. improves compliance and can remove the need for expensive enterprise application integration. It can reduce repetitive tasks - enhancing the employee experience.

**Business Process** 



# Trusted to Deliver

At SCC, we are proud to be trusted to deliver for over 140 of the UK's leading Local Government organisations.

Here are just a sample of who we support:





# SCC and Local Government

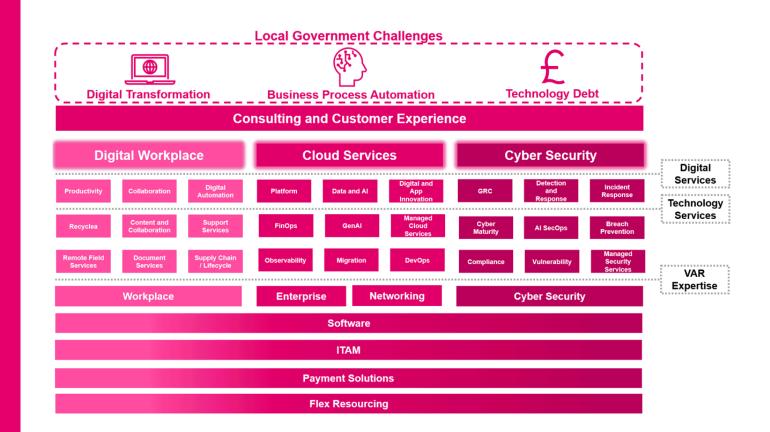
A summary of our services



### SCC's full capability for Local Government

SCC has worked with the Local Government organisations and Housing Associations for many years, during this time we have developed and continue to evolve our experience, knowledge and understanding of the key challenges faced by our customers in the sector.

We have used this to develop a portfolio of solutions and services which will address the challenges affecting today's local authorities.



# **Digital Workplace**

Flexible Services to deliver enhanced employee and Resident services

Draft

In the fast-paced world, productivity and collaboration solutions are a critical component of success for local authorities, who need to adapt communication and access to services in line with resident expectations. Resident's expect to access services and information quickly, easily and at a time convenient to them, adopting these tools can help authorities streamline operations, enhance resident experience and protect

By leveraging these technologies, local authorities can increase communication and collaboration securely across their organisation to empower employees to deliver superior resident experiences. When integrated, implemented and adopted well they can reduce costs, improve accuracy and accelerate decision-making, to drive better outcomes and deliver superior value to residents.

As a leading technology partner with expertise in Microsoft and Cisco solutions, SCC is uniquely positioned to help local authorities maximise the value of their technology investments. We offer comprehensive services, from implementing and integrating Microsoft Teams, Teams Calling and Teams Meeting Rooms for optimal collaboration, to leveraging SharePoint for compliant secure document sharing. SCC help local authorities to create a connected, modern workforce. These tools not only streamline internal processes but also enhance citizen interactions, providing local authorities with the capability to deliver exceptional resident experience and uphold stringent security and compliance standards.

### Frictionless experience across devices

Communication and collaboration solutions and hybrid work strategies are hinged on having the right secure devices to provide high quality audio and video and mobile communications from everywhere. Ensuring a seamless transition across devices whether at home, the office, in external meetings, or on the move. SCC ensure you get the right devices for your employees and ensure your existing devices are disposed of or recycled in a sustainable manner helping you meet your carbon and recycling goals.

### Protect your employees, data, IP and your brand

The cornerstone of meeting your regulatory compliance and data protection is ensuring employees can chat, meet and collaborate on documents from anywhere without compromising privacy and security. SCC are experts in helping local authorities safeguard business and customer data across infrastructure, data, apps and endpoints. From meeting security, data protection and governance solutions and protecting against malicious software and broader cyber capabilities we keep you safe and secure now and for the future.

### Maximising productivity with AI

By leveraging AI, local authorities can significantly enhance employee productivity, drive efficiencies and overall business growth. SCC are experts in helping organisations on their transformative journey to AI. As an expert Microsoft partner and one of only a select few organisations on the Copilot for M365 jumpstart program. SCC are well positioned to help local authorities drive the value from your Copilot for Microsoft 365 investment by providing, consulting and adoption services.

### Providing skills to deliver transformation

Our team of specialists has extensive experience working with local authorities. We understand your challenges and can provide expert guidance tailored to your specific needs. We will work alongside you to understand, identify vulnerabilities, develop a comprehensive workplace strategy and implement the solutions that are right for you.

### **Our Solutions**

We offer a broad spectrum of services to address your specific needs, including:

- **Productivity and Collaboration:** Leverage industry-leading solutions like Microsoft 365, Teams, and Cisco Collaboration tools.
- Cloud Adoption and Al Integration: Embrace the potential of cloud applications, Al, and chatbots to streamline operations and enhance resident experiences.
- Device Management and Security: Ensure device uptime and keep employee and resident data secure with our comprehensive management solutions.
- **Digital Employee Experience**: Prioritise your employees' needs through improved digital user experience and persona mapping.

#### Outcomes we enable:



Provide frictionless experience across devices



Improve service delivery and resident engagement



Maximise employee productivity with Al



SCC and Broxbourne Borough Council have been working in partnership since 2022, to transform their IT service provision and support. **Broxbourne's previous IT** supplier had undertaken a programme to transform the customer service delivering a new CRM platform and updated website, however this was poorly integrated with the other nine service management systems and led to frustration for staff. double keying and fragmented data for reporting. There was a managed break-fix support service, however response times were long, causing users to prolong reporting or not report issues.

There was a hard end date of the incumbent service provision, which challenged Broxbourne to find and safely transition services to a new supplier within six months. SCC proposed a full managed service which would increase the value and business benefits received by Broxbourne over that of the incumbent service and that would provide future savings opportunities.

SCC worked with Broxbourne to create an IT strategy which assess the current state of IT services and systems, process maturity, operating model and culture. This resulted in a plan to protect and develop the local IT team and evolve the operating model, rebalancing resources and increasing efficiency to release capacity for incremental digital transformation. This plan covered creating foundational principles, an IT strategy and a roadmap to evolve the IT service over the 7 year contract to better align with the evolving needs of Broxbourne. This strategic roadmap led to incrementally adopting more SCC managed services to release the onsite team for higher-value business engaging work.

By implementing the recommended strategic roadmap, the Council will deliver the transformation they require over the next 7 years, in an affordable way which maximises value and minimises risk.

As part of the Council's need to rapidly transition away from their incumbent service provider, SCC led a 3-month transition period, migrating the councils Service Desk and existing on-premise IT team. The SCC support service includes a ITSM portal which allowed users to track the progression of their issues and requests but also to self-help via the knowledge hub.

The transition to SCC's International Service Centre located in Romania led to improved first time fix rates, service efficiencies and enhanced user confidence. The first time fix was less than 60% with the incumbent service provider, which SCC improved to 94% in a very short time.

SCC's strong relationship with Borough of Broxbourne Council will continue to grow as we work closely together as a trusted advisor and critical friend, to improve and transform the councils IT services as the foundation to incrementally improve the citizen and business experience of Broxbourne.

# **Cloud Services**

Utilise data to deliver improved business operations and resident experiences

Many local authorities are using technology to improve resident and employee experiences, recognising that their organisations will be left behind if they fail to capitalise on technological innovations and embed them throughout their operations. Cloud-based solutions are imperative for local authorities who are looking to reduce costs, remove legacy infrastructure and scale services to meet the demands of workloads in a sustainable way.

With cloud-based software, business processes are streamlined by unifying business and customer data, document management and collaborative tools in one platform. For many authorities, cloud drives better insights, supports data-informed decision-making, enables modern collaboration and improves resident services, to help authorities succeed in navigating challenges caused by increasing budgetary constraints.

For many local authorities, it would be impossible to fully embrace a public cloud solution due to tech debt and concerns about data privacy and security. However, adopting a hybrid cloud strategy could provide a balanced approach, offering robust data protection and all the advantages of cloud technology.

### Modernising legacy infrastructure

Many local authorities are looking to modernise their legacy infrastructure to remove technical debt, enhance operational efficiency, improve security and meet evolving resident demands. Legacy systems often lack the flexibility and scalability needed to support new technologies and meet regulatory requirements, which makes them more vulnerable to cyber threats and operational disruptions.

Modern infrastructure enables local authorities to better leverage data analytics, AI and cloud technologies, providing more tailored and efficient services to customers while ensuring compliance with stringent security and regulatory standards.

SCC helps local authorities invest in scalable cloud platforms to migrate and modernise their

infrastructure, setting you up for a successful future in the cloud. Our team of experts will consult with you on the best way forward using our pathfinder engagements to ensure you're on the right track to success.

### Adopting a Hybrid Cloud Strategy

Hybrid cloud allows local authorities to centralise the management of their IT environments, making it easier to implement security measures like encryption and access control across the entire cloud infrastructure. This approach mitigates the complexity and visibility issues associated with mixed architectures. Additionally, hybrid cloud solutions enable authorities to comply more effectively with changing regulations, providing greater protection and security than traditional on-premises data management. By leveraging SCC's hybrid cloud offering, local authorities can achieve digital resilience, benefiting from the cloud's advantages while ensuring the necessary levels of security and governance.

### A growing skills demand

It's no secret that technology is advancing at an unprecedented rate, so much so that local authorities are finding it hard to keep up due to a shortage of technical skills. In the past, hiring a team of cloud engineers was once enough, today IT teams should bring new skills, insights and ideas to support sustainable business growth underpinned by technology.

Advanced skills are expensive and hard to come by, leading some authorities to look for a cloud partner that can help them achieve their cloud ambitions, without the hefty price tag. Our suite of cloud managed services is underpinned by our proprietary IP and highly trained experts, allowing you to tap into a wide range of cloud skills, supporting your cloud initiatives now and in the future.

### Driving better data decision making

To enhance operational efficiencies, improve resident services and gain insights, local authorities need to extract the value from their data. SCC are experts in helping authorities drive the value from their data utilising cloudbased data, analytics and database solutions. We can help you leverage data analytics and visualisation solutions so you can track performance, reduce costs and make faster decisions.

### **Our Solutions**

- Cloud Platform (Public, Private and Hybrid)
- Data
- Artificial Intelligence (AI)
- Colocation

#### Outcomes we enable:



Modernise legacy infrastructure



Leverage data insights to streamline operations and tailor services



Keep up with technology advancement and skills demand



**Oxford City Council (OCC) were** facing inflationary pressure with expenditure expected to rise by £7.3 million over the next four years. This financial burden has the led the Council to seek efficiencies, driving cost reduction, whilst maintaining service stability and improvements to colleagues and citizens. This is compounded by the Councils inability to attract and maintain skilled talent, which leaves the Council with an IT function which needs to demonstrate significant cost savings, provide service stability and deliver more than 120 projects without the means to do SO.

SCC's account team identified the challenge facing Oxford City Council and proposed to develop our long standing partnership further by extending the current single service line with delivered to OCC, into a broader managed service which would deliver true benefit to the Council over the term of the contract.

By aligning an Account Chief Technology Office (CTO), SCC and OCC were able to develop a solution for the short to medium term which would unlock significant financial saving over a five-year contract term whilst enhancing service stability for the authority.

The service delivered focused on the five pillars of Azure Cloud Infrastructure, On-Premises Infrastructure, Colleague Services, Service Management and Cyber Security. Within the Azure Cloud Infrastructure and On-Premises Infrastructure verticals, SCC are expanding upon the already created basic Landing Zone to ensure a consistent and secure platform and have created for the council to host their applications and workloads in the cloud, following Microsoft's best practices.

SCC migrated the shared infrastructure services currently hosted on SCC Sentinel to the new platform and have taken on the responsibility for the management of the public cloud and the workloads within this.

Our Vision platform manages and monitors the council's entire infrastructure, including onpremises and cloud resources, shared services, applications and networks. SCC will use this tool to collect, analyse and act on data to ensure the council's IT services are available, reliable and fast. The tool will also give the council dashboards, reports and tips for improving and optimising their infrastructure.

SCC's infrastructure management solution will help OCC reach their goals of cost savings, service innovation, channel shift and ESG goals. SCC will work closely with the council to understand their current and future wants, and give them a flexible, agile and scalable infrastructure platform that supports their digital transformation journey.

# **Cyber Services**

Protect the organisation, employees and residents with enhanced security services

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As local authorities across all sectors faces a multitude of new risks and challenges amidst an evolving threat and regulatory landscape, achieving operational resilience has never been more critical. However, barriers such as legacy technology and manual data processing can hinder efforts to enhance resilience and mitigate risk.

With data-rich operations and a growing reliance on technology and digital platforms, local authorities are increasingly becoming a target for sophisticated cyberattacks. Attempts to target resident and financial data using ransomware attacks, phishing and data breaches are prolific and the potential financial and reputational damage should not be underestimated.

### **Managing Data Breaches**

Data breaches can have severe consequences for local authorities, often leading to significant financial losses, reputational damage and disruptions to essential services.

The exposure of sensitive resident information can also lead to identity theft and a loss of trust by constituents in their authority or parliamentary representatives. To mitigate these risks, local authorities must implement robust cybersecurity measures such as multi-factor authentication, encryption and continuous monitoring. Regular security audits and vulnerability assessments are essential, along with a comprehensive incident response plan to effectively manage breaches.

Our Retained Incident Response (IR) service is available 24/7/365, delivered by a dedicated team accredited by NCSC, providing a full spectrum of legal, compliance and communication services. Establishing a Retainer for IR ensures that we can promptly mobilise our experienced incident response team, who are already familiar with your systems, networks and operations.

### **Establishing Operational Resilience**

Local authorities need to digitise processes to meet growing resident expectations, however with this comes rapid expansion in their attack surface, with multiple connected devices, endpoints, users and third-party suppliers. This makes it more important than ever to make sure they have an extensive security solution in place that can offer suitable protection.

SCC's Managed Extended Detection and Response service (MXDR) offers round-theclock protection across your entire network. This service ensures faster resolution times, lower security costs, and smarter proactive prevention tactics across your operation and ensuring security is well managed.

SCC's Managed SOC Services include our Aegis platform, which leverages advanced automation and AI to enrich, triage, and respond to potential threats, reducing false positives and allowing our analysts to accelerate investigations.

### Mitigate third party supplier risk

Conducting thorough due diligence on thirdparty vendors is essential for local authorities to protect their organisation. This includes assessing security practices, compliance with relevant regulations and potential vulnerabilities. Regular security audits and assessments of these vendors help identify and mitigate risks before they impact the organisation. Employing strong contractual agreements that include cybersecurity requirements and incident response protocols further strengthens this defence.

SCC can help local authorities leverage cybersecurity technologies, such as continuous threat monitoring and automated threat response to detect and address potential breaches in real-time. We can provide an updated incident response plan, ensuring you are well-prepared to manage and mitigate any incidents arising from your supply chain.

### **Expert Guidance for a Secure Future**

Our team of cybersecurity specialists has extensive experience working with local authorities. We understand the challenges you face and can provide expert guidance tailored to your specific needs.

#### **Our Solutions include:**

- Managed Extended Detection and Response (MXDR)
- Vulnerability Management and Remediation
- Incident Response
- Cyber Maturity Assessment
- Penetration Testing

#### **Outcomes we enable:**



Achieve operational resilience in resident services



Protect your data, your constituents and your reputation



Mitigate third party supplier risk

# Value Add Services

Deliver value through end-to-end IT estate management

Draft

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To ensure our local government customers get the most out of their technology investments we offer a number of Value Add Services which benefit authorities through tailored technology solutions, expert consultation, strong vendor partnerships and the ability to quickly scale to meet their diverse needs. By leveraging SCC's expertise, local authorities can enhance their operational efficiency, increase resident experience and develop future proofed services.

### Networking

SCC's networking capabilities are tailored solutions crafted with in-depth product knowledge to meet the needs of our local authority customers. They provide services such as installation, configuration and ongoing support, to ensure smooth operations across offices, government buildings and council owned public spaces. Acting as trusted advisors, SCC offers strategic guidance on networking investments, keeping abreast of industry trends. By partnering with leading vendors, SCC enables local authorities to access cutting-edge technology at competitive prices.

Our solutions are scalable and flexible, accommodating the unique needs of local authority customers. With a consultative approach, we deliver end-to-end networking solutions, which empower authorities to streamline operations, secure their data and drive business growth.

### Our solutions are focused in the following areas:

- Local Area Networking (LAN)
- Wireless
- SD-WAN
- Maintenance and managed services
- Network Security

### Software

With a dedicated specialist software team aligned to our software accounts, local government customers can benefit from end-toend support in maximising the value from their software investments. Our services can drive cost savings for customers by right sizing licensing contracts, negotiating costs and offering software payment agreements, which allow local authorities to spread the cost of their purchases and renewals.

### IT Asset Management (ITAM)

Our ITAM services have been created to help local authorities to invest in and maintain their IT assets by maximising visibility, efficiency and prioritising their organisational needs. They remove the burden and expense of monitoring IT estates by authority employees, by amalgamating all software and hardware information for all technology types into one platform.

Our platform gives local authorities a single view of the IT estate, what assets they have, where they are, their support contracts, lifespan and renewals information. Our solutions include:

- Software Asset Management
- Hardware Asset Management
- Cloud FinOps
- GreenOps

### **Payment Solutions**

Local authorities are being challenged to comply with wider government sustainability strategies, but also to adopt sustainable practices which will create more resilient, equitable and prosperous communities. One avenue for carbon reduction is to utilise the latest in technology advancements, however with limited budgets, many local authorities are having to innovate on a very limited budget.

At SCC we work to relieve the cost strain associated with using IT to transform resident services, by providing payment solutions which deliver flexibility and agility for technology purchases, allowing local authorities to invest in new technology in a sustainable way and release the value from past investments. We work with our financial institution and vendor partners to provide:

- · Anything 'as a Service'
- Value Release Service
- Software Payment Agreement.

### **Flex Resourcing**

As technology becomes increasingly connected and IT estates more complex, finding the skills for short term IT projects, can often be difficult and expensive. SCC's Flex resourcing offers tailored made resourcing solutions to assist our local authorities in delivering critical business outcomes.

Utilising automation technology and our specialist staff, we can quickly find skilled resource to support our local government customers in the delivery of their short and long term goals.

#### Outcomes we enable:





Support sustainability initiatives with greener IT



Optimise IT infrastructure to reduce costs and improve ROI

# Luton

With an active base of over 2,500 users Luton Borough Council sought ways to optimise their M365 estate after the period of lockdowns and remote working increased the difficulty in identifying how users are working. Their aim was to identify where users not requiring the full extent of licenses purchased for them could utilise a different version of 0365 and achieve a monetary saving as well as increasing the control over the re-assignment of licenses from users who have left the business.

SCC's Cloud and Software Lifecycle Management Team were able to quickly identify challenges in the recycling of subscriptions for leavers and rightsizing users to the correct subscriptions based on their actual usage through Analysis using SCC's Smarter SaaS for Microsoft 365.

The initial analysis found that every user at the council were covered by the same O365 E3 license regardless of each individual users requirements or job role requirement. This meant that most users were not using the full extent of the O365 components available to them, with almost a third of users found to be not be utilising Microsoft Teams. A large number of licenses were also found to be assigned to non user accounts and therefore had no registered usage during the analysis period. SCC's Smarter SaaS processed helped to right size the councils M365 licensing, by identifying opportunities for cost optimisation. It also helped to identify training requirements to ensure teams were getting the most out of their M365 licenses. The solution would then continuously monitor usage and could track if improvements followed the right sizing and technology adoption actions.

The key benefits of the Smarter SaaS solution to Luton Borough Council is that the analysis tool could quickly identify when usage with a license has ceased due to someone leaving, enabling for them to be quickly reassigned to a new user. By rightsizing their licenses, SCC saved the council over £32,000 a year by removing unused licenses. A further saving of £49,000 a year was also identified for under utilised licenses, where subscription levels could be changed. The identification of additional training for users helped them to maximise the ROI and achieve the full benefit of the licenses.



# SCC Delivering Social Value to our Communities

Draft

Our passion to achieve sustainability, efficiency and growth through technology means all of our solutions are underpinned by our wider business infrastructure which is sustainable by design.



At SCC, we have put a firm focus on ESG and sustainability to ensure we are a reliable and reputable provider of IT Solutions that come with ESG guarantee.

### **Supply Chain**

In order to execute ESG with integrity, we embed our ethics and principles across SCC and we expect the same from our supply chain partners. We use externally recognised standards to assess their performance to ensure they align with ours so we can provide the best for you throughout the supply chain.

### **Emissions**

We report our carbon data to the Carbon Disclosure Project and have recently brought forward our Net-Zero emissions target to 2040. Removing emissions from across our business, enables us to deliver greener solutions to our customers.

### **Reusable Energy**

Our HQ was recently refurbished with heat pumps, heat recovery ventilation, LED light controls, improved insulation and removal of all gas fired boilers. Where possible, we use 100% renewably sourced electricity for our remaining offices and facilities.

One of our biggest ESG achievements in FY24 was the installation of solar panels at our flagship data centre facility in Birmingham. They will generate 130 tonnes of carbon savings each year.



To further our sustainability, we have started replacing our fleet with hybrid and electric vehicles.

### **Recycling and Zero Landfill**

We provide a comprehensive suite of recycling services designed to help customers meet their sustainability and waste targets and to promote a circular economy.

We have invested £25million into SCC Recyclea, our dedicated recycling solution. Through this, we provide refurbishment, remarketing, recycling (disposal) services.

We mitigate risk before end-of-life assets leave the customers' location using our portfolio of onsite services, including secure data erasure, degaussing and government certified physical destruction. The two-acre site of the newly built 60,000sq ft premises has suitable transport links, streamlining the delivery of the customers' protected and secure IT assets.

An expected total of over 200,000 assets will be processed through this facility each year. SCC Recyclea is operated with 100% renewably sourced electricity, aligned with a zero waste to landfill policy and involves no water throughout the processing of materials.

Throughout the process, customers can view the status of their assets using our Lifecycle platform. We can also provide a report through Lifecycle that shows the environmental impact of SCC Recyclea.



SCC's Recyclea, granulates assets before splitting it into its component materials to be recycled back into the supply chain.

### **Our Accreditations**





ISO Certificates: 9001, 14001, 45001, 26000





# Framework Overview

Purchasing from SCC



SCC are able to supply technology and services to the Public Sector through 30+ frameworks, offering our customers choice and reassurance around your procurement compliance.

